Appendix C

We also tested whether the dishonesty of player A would influence that of Player B. In line with Weisel and Shalvi (2015), reporting a “6” 20 times made player A brazen, whereas reporting a double 20 times made player B brazen. Since none of the player A’s in Study 1 were brazen, we did not test this hypothesis for Study 1. We did, however, test this hypothesis for Study 2. When player A was brazen, 80% (4 of 5 cases) of player B’s were brazen. When A was not brazen, only 6% (2 of 36 cases) player B’s were brazen ($\chi^2(1) = 13.97, p < .001$).